

HONOLULU

REAL PRODUCERS[®]

CONNECTING. ELEVATING. INSPIRING.

TOP PRODUCER **Jerry Adamany**

Featured Agent

Camille Nalwai-Rios

Meet the Partner

INPAC Wealth Solutions

Featured Agent

Dale Titcomb

Meet the Partner

Compass Home Loans LLC

See Inside For More Year End Extravaganza Photos!!!

Photography by Slava Slavik

FEBRUARY 2023

Jerry Adamany



▶▶ top producer

Written by **Chris Menezes**
Photography by **Slava Slavik**

NEVER GIVING UP

When Jerry Adamany entered real estate eight years ago in Kentucky, he was at an all-time low. He put all he had — his money, heart and soul — into his own restaurant, which he built from the ground up and at the height had two locations, only to lose it all. With nothing to his name and two daughters and a spouse to support, he decided to enter real estate and rebuild his life.

Failure was not an option for Jerry. Not only for the sake of his family but also because he was raised to never give up. Growing up in Arizona and Southern California, his parents instilled in him humility, a hard work ethic and a “reach for the stars” mentality, which fueled his entrepreneurship early on.

After graduating high school, Jerry worked in the music industry with his cousin who represented some significant recording artists at the time. From there, he ended up opening a few clubs in Miami and Kentucky. After having his first daughter, Kylie, however, he realized owning and operating clubs did not mix well with having a family, so he sold his interest and opened a brick-and-mortar restaurant.

Jerry had developed a passion for real estate over the years, doing flips off and on. When he lost everything in the restaurant business, he decided to pursue his passion for real estate. Starting over again was not easy for Jerry, especially after being so successful and losing it all.

...





...

“When I started, I was scared and found myself with no other option but to succeed. I worked very hard to learn the business, but if I was going to succeed, I needed something more significant than me to make things happen,” he said. “I had been growing my faith and relationship with God, so I surrendered to Him and continued to put every ounce of energy I had to give into building my real estate career.”

His first year in real estate, Jerry sold \$12 million and won Rookie of the Year. Feeling like he had finally found his calling, he became extremely passionate about everything real estate. Having lived in Hawaii throughout the 1990s, he and his family decided to move back just two years after starting his new career to be close to his wife’s parents in Kailua.

“

Through everything, God had a plan at the end of the day, and I ended up living in the most amazing place, having an incredible team, mentoring other agents and serving others. I couldn’t be more grateful and happy.”



"We always knew that we wanted to come home to Hawaii and continue to raise our two daughters," he said. "Upon returning, I joined a great team at Keller Williams Honolulu and was surrounded by some fantastic people. I had a lot of personal growth and got to the point of wanting to run my own team."



Jerry started his team two years ago. By the following year, they were in the top 1% of agents on Oahu. His goal today is to create a sustainable business with a strong team of agents who can be successful in any market and enjoy a comfortable, balanced lifestyle and legacy for their families.

Outside of real estate, Jerry loves traveling with his wife, Stephanie, and two girls, Kylie and Elysse. Jerry and Stephanie have been together for 20 years, and Jerry credits everything he has to her. "Stephanie has been one of my most incredible supporters and inspirations in changing my life. Through her support and hard work, and above all, the Grace of God, we have been able to create a life that we love and enjoy today." ●●●



• • •

In addition to traveling the world and introducing their kids to new places, Jerry and Stephanie love spending time on their boat, listening to Dave Matthews Band and having family game night. Jerry also loves breeding and racing thoroughbred racehorses and can talk all day about horses and racing.

Looking back at the many seasons in his life, having gone from the top to the bottom to the top again, Jerry is grateful to have ended up exactly where he is today. "Through everything, God had a plan at the end of the day, and I ended up living in the most amazing place, having an incredible team, mentoring other agents and serving others," he said. "I couldn't be more grateful and happy."





CITY TERMITE & PEST CONTROL



**TERMITE
TREATMENT**



**HOME
INSPECTION**



**PEST
CONTROL**

Locally owned and operated since 1976, servicing all of Oahu with pride and aloha. With over 65 years of experience our team has the experience and know how to handle any type of job. We take great pride in the details of our work because our customers trust us to take care of their most valuable assets, their homes and business.

808.913.2091

citytermitehi.com